



1st Quarter 2022 Hit List

Commercial Lines - Binding

<i>Risk</i>	<i>Details</i>	<i>Premium</i>	<i>State</i>	<i>Coverage</i>
<i>Air Soft Arena</i>	New owner, existing operation, \$50k BPP, \$47k sales	\$6,000	OR	General Liability, BPP
<i>Roofing & Remodeling Contractor</i>	One owner, new venture	\$2,500	WY	General Liability
<i>Non-Profit Youth Services</i>	Youth mentoring program, new venture	\$1,700	WA	General Liability, D&O, E&O, Abuse & Molestation
<i>Custom Home Builder Contractor</i>	One owner, \$50k subs, building up to five custom homes per year	\$1,570	ID	General Liability
<i>Tattoo Services</i>	New venture, one artist, mobile operations and equipment	\$750	OR	General Liability, Inland Marine
<i>Motor Racing Event</i>	Taking place on designated track, two-day event	\$600	OR	General Liability
<i>Mobile Food Vendor</i>	New venture, one stand	\$375	OR	General Liability
<i>Wedding Event</i>	Special Event without liquor liability	\$235	ID	General Liability

Commercial Lines - Brokerage

<i>Risk</i>	<i>Details</i>	<i>Premium</i>	<i>State</i>	<i>Coverage</i>
<i>Auto Liability</i>	46 units with physical damage coverage	\$290,000	OR	Auto Liability
<i>Restaurant</i>	Restaurant, Hotel, Campground PC 10	\$29,922	MT	General Liability, Property, Liquor
<i>Cannabis Dispensary and Grower</i>	4 locations, indoor cultivation, \$2.4M TIV, \$1.6M sales	\$18,450	MT	Package
<i>Garage</i>	Used Car Lot	\$13,248	MT	Garage Keepers, Garage Liability
<i>Residential Roofing & Construction</i>	20% torch down roofing, \$600k sales, additional insured forms including CG2037	\$10,800	WA	General Liability

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Personal Lines

<i>Risk</i>	<i>Details</i>	<i>Premium</i>	<i>State</i>	<i>Coverage</i>
<i>HO-3</i>	PC 3, \$900k TIV, 1988 primary dwelling with lapse in coverage and roof damage	\$4,785	MT	HO-3
<i>DP3</i>	PC 3, \$770,000 TIV, Vacant/Reno, Scottsdale	\$4,000	WA	DP3
<i>DP3</i>	PC 8B, \$275k TIV, Builder's Risk Insured Acting as Contractor, Scottsdale	\$3,600	MT	DP3
<i>Inland Marine</i>	\$200k Jewelry/Art Schedule, Markel	\$1,200	CO	Inland Marine
<i>DP3</i>	PC 8, \$158k TIV, One Family Rental Dwelling, USLI	\$1,000	MT	DP3

Agribusiness

<i>Risk</i>	<i>Details</i>	<i>Premium</i>	<i>State</i>	<i>Coverage</i>
<i>Grower/Packer</i>	Vegetables	\$29,000	WA	Farm, Auto, Excess
<i>Hobby Farm</i>	High value dwelling, primary residence	\$19,000	CA	Farm
<i>Cattle Ranch</i>	Family owned single location with large property schedule	\$15,000	WY	Farm
<i>Cattle and Hay</i>	Family ranch and hay farm	\$7,300	MT	Farm
<i>Horse Boarding</i>	Equine boarding and training	\$3,900	OR	Farm